



MEETING EDE 92-19-21

**STANDING COMMITTEE ON ECONOMIC DEVELOPMENT  
AND ENVIRONMENT**

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**THURSDAY, DECEMBER 16, 2021  
TELECONFERENCE  
1:30 P.M.**

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**AGENDA**

1. Prayer
2. Review and Adoption of Agenda
3. Declarations of Conflict of Interest
4. Public Matters
  - a) Northern Business Engagement Presentations
    - i. 1:30 p.m. - Thcho Investment Corporation
    - ii. 3:00 p.m. – Yellowknife Chamber of Commerce
5. In-Camera Matters
  - a) Wrap-Up Discussion
  - b) Planning Documents
    - i. Main Estimates Priorities
    - ii. Tabled Documents Tracker
  - c) Confidential Correspondence
    - i. 2021-12-14 – Minister of ITI
6. Date and Time of Next Meeting: At the Call of the Chair.
7. Adjournment



# Tłıchǫ Investment Corporation

**Government of Northwest Territories**

**Standing Committee on Economic Development**



December 16<sup>th</sup>, 2021



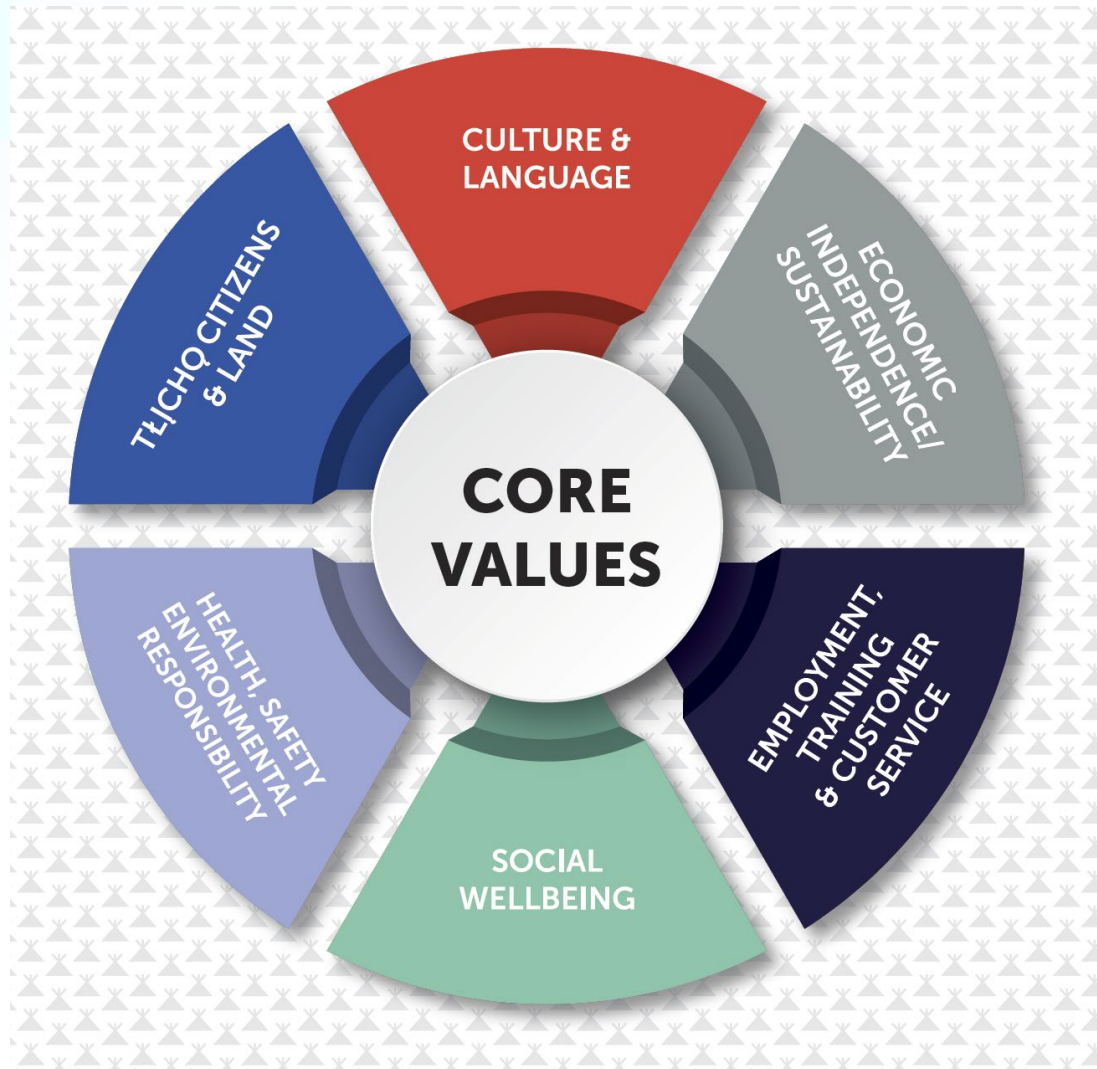


## Topics

- Tłıchǫ Investment Corporation Information
- GNWT economy: most urgent areas
- NWT regional opportunities
- GNWT procurement: Challenges and improvements
- RFP Process Experience: Technical capacity to bid on tenders or contracts
- Emerging Stronger Plan - feedback

Tłıchǫ





**Vision:**

*To be a leading indigenous corporation that provides a legacy for the Tłıchq Nation through environmental social governance.*

**Mission:**

*To leverage the collective knowledge and strength of the Tłıchq Nation to offer a diverse range of quality services while providing a challenging, rewarding, and inclusive work environment.*



# Tłıchǫ Investment Corporation

## 6 Business Unit Divisions – Wholly Owned

- Construction
- Engineering, Environmental & Equipment
- Community Operations
- Property & Real Estate
- Site Services & Labour Management
- Utilities, Technology & Investment

375 Direct Employees

61% Tłıchǫ  
78% Indigenous  
92% Northern

CONSTRUCTION



PROPERTY & REAL ESTATE



ENGINEERING, ENVIRONMENTAL & EQUIPMENT



UTILITIES, TECHNOLOGY & INVESTMENT



SITE SERVICES & LABOUR MANAGEMENT



COMMUNITY OPERATIONS





# Tłichq Investment Corporation

## 14 Partnerships and Joint Ventures

- Tłichq Kiewit General Partnership
- Tłichq Air
- Tłichq Helicopter
- TCL 62 Degrees North
- Tłichq BBE Expediting
- Tłichq Orica Blasting Services
- Tłichq Domco
- DTR First Nations Construction
- Kete Whii Ltd.
- Diamond International Canada
- Lac La Martre Adventures
- Tłichq Golder
- Tłichq Canuck Concrete Pumping & Crane
- Aboriginal Diamond Group







**Tłı̨chǫ**  
INVESTMENT  
CORPORATION

A Tłı̨chǫ GOVERNMENT CORPORATION



Tłı̨chǫ  
Engineering &  
Environmental Services



Tłı̨chǫ  
Community Builders

# Tłı̨chǫ Investment Corporation



Tłı̨ CHO AIR



North Arm Park

## North Arm Park Expansion



Tłı̨chǫ  
Community Builders



## Gameti Motel Construction



Tłı̨chǫ-KIEWIT  
PARTNERSHIP

## Tłı̨chǫ Air



## Tłı̨chǫ Highway Construction



## Tłı̨chǫ Cultural Center Construction



## NWT Economy: urgent areas to address

- Diamond Mine closures
  - GNWT major source of revenue and spending
  - Lost employment replacement
  - How this will be replaced?
- Exploration growth
  - Critical minerals
  - How does NWT fit in the global picture?
- Tourism
  - Assist with current providers
  - Growth and diversity
  - Expand with incentives?





## NWT Economy: urgent areas to address

- Costs in the North
  - Utilities
  - Commodities – building materials
  - Managing businesses
  - Competition from south
- Infrastructure across NWT
  - Major projects
    - Energy projects
    - Construction
    - Slave Geological
  - Drive more improvement & expansion
  - Local employment



- Reclamation and remediation economy
  - Critical for businesses and communities
  - Will NOT replace diamond mines
- Critical Minerals and Resources
  - New growth potential
  - Small mining companies
  - Community engagement
  - In conjunction with indigenous businesses
  - Desire to go from lagging to leading
- Energy Opportunities
  - Reduce carbon footprint and GHG
  - Reduce costs for business and community
  - More cash to spend in other areas
  - Cleaner solutions
  - Incentives





# NWT Regional Economic Opportunities and Diversification

- Environmental Social Governance
  - Social conscious investment
  - Can't fall behind companies in south
  - Reward those companies who imbed this
  
- Indigenous Ownership & Employment
  - Reward/incentivize hiring
  - Procurement programs
  - Encourage capacity building
  
- Indigenous equity in major projects
  - Infrastructure
  - Mining
  - Need help – many can not afford
  - Build ownership models



<b>Air and water pollution</b>	<b>Gender and diversity policies</b>	<b>Corporate Governance</b>
<b>Climate change</b>	<b>Labour standards</b>	<b>Board composition</b>
<b>Energy efficiency</b>	<b>Employee engagement</b>	<b>Audit committee structure</b>
<b>Waste management</b>	<b>Customer satisfaction</b>	<b>Bribery and corruption policies</b>
<b>Water treatment</b>	<b>Community relations</b>	<b>Lobbying activities</b>
<b>Biodiversity and deforestation</b>	<b>Health and safety</b>	<b>Executive compensation</b>
<b>GHG emissions</b>	<b>Employee relations</b>	<b>Tax strategy</b>
<b>Resource depletion</b>	<b>Local communities</b>	<b>Business Ethical standards</b>
<b>Carbon footprint</b>	<b>Conflict</b>	<b>Stakeholder engagement</b>
<b>Renewable fuels</b>	<b>Supply Chain Standards</b>	<b>Political contributions</b>
<b>Emergency preparedness</b>	<b>Labour management</b>	<b>Financial Disclosure</b>
	<b>Human Capital Development</b>	<b>Information Technology</b>
		<b>Business Continuity</b>
		<b>Legal requirements</b>



- Education in North
  - Support further training programs
  - Allow more opportunities
  - Trade programs
  - Professional career development
    - Engineering
    - Medical
    - Geological
    - Project Management
  - Generate interest
  - Build for the future
  - Incentive programs to achieve education
  - Why do people have to travel for school?
  - Help local companies support students through scholarship incentives
  - Tax incentives for training and job shadowing





- Have made some positive strides
  - Still challenges
  - Navigation of process
  - Think outside the box
- Recognize supply chain challenges
  - Past two years has changed the market
    - COVID
    - Fires
    - Natural disasters
- Northern v southern companies
  - Competition for talent
  - Higher cost of living
  - Hard to obtain local services
  - Recognize the added cost of managing a northern business



- Smaller community in North –
  - Less technical ability
  - Help in training and capacity building
  - Build for the future
- Need to build capacity in the North
  - Future economy depends on what is done today
- Indigenous Procurement
  - Partnerships need to be real
  - Auditing of projects as presented





- Strategy must be a living document
  - Consistently reviewed
  - Not meant to just sit on a shelf
  - Publish successes and challenges
- Action Plans and Targets
  - Specific
  - Measurable
  - How is success defined?
  - Who is doing what?
  - Accountability of people/departments





**Thank You!**

**Masi Cho!**

**Questions ??**





# Presentation to the Standing Committee on Economic Development and Environment

## Northern Business Engagement

Yellowknife Chamber of Commerce  
December 16, 2021



*Yellowknife*  
**CHAMBER**

# Overview

- ▶ Areas of the Yellowknife economy that are most urgent for the GNWT to address;
- ▶ Improving GNWT Procurement for NWT and Indigenous Businesses;
- ▶ Feedback on Emerging Stronger.



# Areas of the Yellowknife economy that are most urgent for the GNWT to address

- ▶ We need to be open for business
  - Tourism and Business Travel;
- ▶ Transform Aurora College;
- ▶ Support the Yellowknife Fibre Redundancy Project;
- ▶ Attract talent to address labour shortages;
- ▶ Office of the Fire Marshall;
- ▶ GNWT Leasing Policies;
- ▶ Pursue all federal funding opportunities to support critical infrastructure projects including Taltson Hydroelectricity Expansion Project, Slave Geological Province Corridor and Grays Bay Road and Port Project.

# GNWT Procurement for NWT and Indigenous Business

- ▶ We are supportive of an Indigenous Procurement Policy;
- ▶ Alignment of procurement policies to the structural and fiscal realities of northern businesses;
- ▶ Provide more notice of upcoming construction projects and publish a list of these upcoming projects on a regular basis;
- ▶ Standardize the procurement process and ensure all GNWT agency bidding opportunities are available in one location;



# Additional Recommendations to Improve Procurement:

- ▶ Prompt Payment
  - GNWT should set timelines for payments to be processed and publish actual performance measurements against these timelines
- ▶ Creating More Opportunities For Small Businesses To Participate in GNWT Procurement
  - GNWT should explore cost effective, reasonable opportunities to divide large projects into smaller projects to increase the participation of smaller companies.
- ▶ Avoid overly-narrow contract language that requires bidders to use specific models, approaches or brands of products;
  - ▶ Allows businesses to propose a viable solution

# Feedback on Emerging Stronger

- The Emerging Stronger document needs actionable plans with budgets and timelines rather than the vague language it currently contains.
- The government has an obligation to do more than “seek” to support the critical industries of tourism, aviation, construction, hospitality and the mining sectors.
- Covid economic responses have shown the business community that the GNWT can be decisive and move quickly when motivated to do so. This approach of getting things done will be extremely important going forward to diversifying and growing our economy.



Questions?



*Yellowknife*  
**CHAMBER**